



Entergy New Orleans, Inc.  
1600 Perdido Street, Bldg #505  
New Orleans, LA 70112  
Tel 504 670 3680  
Fax 504 670 3615

**Gary E. Huntley**  
Vice President, Regulatory Affairs  
ghuntle@entergy.com

June 30, 2017

***Via Hand Delivery***

Ms. Lora W. Johnson  
Clerk of Council  
Council of the City of New Orleans  
Room 1E09, City Hall  
1300 Perdido Street  
New Orleans, LA 70112

**Re: Lost Contribution to Fixed Costs and Utility Performance Incentive Filing  
for Program Year 6 for Entergy New Orleans, Inc. (Docket No. UD-08-02;  
Resolution R-15-140)**

Dear Ms. Johnson:

Pursuant to Council Resolution R-15-140, enclosed please find an original and three copies of Entergy New Orleans, Inc.'s ("ENO") calculation of the Lost Contribution to Fixed Costs and Utility Performance Incentive related to Program Year 6 of Energy Smart. Please file an original and two copies into the record in the above-referenced matter, and return a date-stamped copy to our courier.

Thank you for your assistance with this matter.

Sincerely,

A handwritten signature in black ink that reads "Gary E. Huntley".

Gary E. Huntley

Enclosures

cc: Official Service List UD-08-02 (*via electronic mail*)

RECEIVED  
JUN 30 2017

BY: A handwritten signature in blue ink, likely belonging to the recipient, Lora W. Johnson.

JUN 26 2017

## SUMMARY

ENO-LEGACY	
Performance Incentive	\$ 630,000
LCFC	\$ 1,181,718
<b>Total</b>	<b>\$ 1,811,718</b>

ENO-Algiers	
Performance Incentive	\$ -
LCFC	\$ 75,368
<b>Total</b>	<b>\$ 75,368</b>

## WORKSHEET A

### ENO-LEGACY PERFORMANCE INCENTIVE

kWh Achieved (worksheet G)	24,170,067
kWh Goal	18,455,541
Percent	131%
ENO Incentive	\$ 630,000

Savings Goal	Incentive Formula
60%<N<94%	0
95%<N<99%	106,000*(X)
100%	\$530,000
100%<N<120%	\$530,000+\$5,000*(X)

## WORKSHEET B

### ENO-ALGIERS PERFORMANCE INCENTIVE

<b>kWh Achieved (worksheet G)</b>	1,266,563
<b>kWh Goal</b>	1,398,536
<b>Percent</b>	91%
<b>ENO Incentive</b>	\$ -

<b>Savings Goal</b>	<b>Incentive Formula</b>
60%<N<94%	0

## WORKSHEET C

LCFC ENO-LEGACY		
A	kWh savings (worksheet G)	24,170,067
B	Adjusted Gross Margin (worksheet E)	0.0489
	Calculation of LCFC (AxB)	\$ 1,181,718

## WORKSHEET D

LCFC ENO-ALGIERS		
A	kWh savings (worksheet G)	1,266,563
B	Adjusted Gross Margin (worksheet F)	0.0595
	Calculation of LCFC (AxB)	\$ 75,368

# WORKSHEET E

## Energy New Orleans, Inc. Energy Efficiency Program Support 2016 Per Book Usage, Base Revenue and AGM

Rate Schedules	kWh	Base Revenue		EFRP
		(a)	(b)	
RS	1,941,132,987	\$128,224,350	\$114,725,085	-\$13,499,265
MMRA	0	\$0	\$0	\$0
SE	776,363,502	\$50,494,710	\$45,181,524	-\$5,313,186
MB	25,688,277	\$2,076,052	\$1,859,462	-\$216,590
LE	485,827,963	\$23,714,598	\$21,217,972	-\$2,496,626
LE-HLF	1,649,608,177	\$69,900,544	\$62,542,394	-\$7,358,150
MMNR	18,664,612	\$773,963	\$692,482	-\$81,481
HV	170,547,810	\$5,856,411	\$5,239,860	-\$616,551
EIS	0	\$0	\$0	\$0
LIS	172,494,000	\$2,876,434	\$2,573,609	-\$302,825
ODSL	21,334,315	\$3,225,673	\$2,885,942	-\$339,731
ONW	230,147	\$39,328	\$35,193	-\$4,135
PLS	63,424	\$14,468	\$12,945	-\$1,523
HPSV-NW	278,563	\$75,427	\$67,506	-\$7,921
SL (Street Lighting)	28,092,781	\$1,735,609	\$1,552,887	-\$182,722
TS (Traffic Signals)	1,021,292	\$67,842	\$60,700	-\$7,142
SMS	0	\$55,944	\$55,944	\$0
<b>Total ENOI</b>	<b>5,291,347,850</b>	<b>\$289,131,353</b>	<b>\$258,703,505</b>	<b>-\$30,427,848</b>
<b>AGM (\$/kWh)</b>				<b>\$0.0489</b>

**Notes:**

- (a) Revenue from the following ENOI Rate/Rider Schedules were not included in base revenue: FAC, EFRP, ESRES, MISO, NPPA, PPACCR, PPCACR, SSCO, AFC, RPCEA, R-3, EAC, DTK, RCL and Tampering.
- (b) Base revenue includes EFRP revenue.

## WORKSHEET F

### Entergy New Orleans, Inc. (Algiers) Energy Efficiency Program Support 2016 Per Book Usage, Base Revenue and AGM

Rate Schedules	kWh	Base Revenue (b)	Base Revenue (a)	R-4A	FR-1	ENOI EFRP
RS-A	286,499,393	\$17,360,780	\$17,360,780			
MMRA-A	77,705	\$7,929	\$7,929			
GS-A	43,439,318	\$3,504,863	\$3,504,863			
LGS-A	105,986,023	\$4,772,043	\$4,772,043			
MMGS-A	55,552	\$60,330	\$60,330			
MBLP ALGIERS	0	\$0	\$0			
DSL-A	3,164,991	\$366,241	\$366,229	\$12		
HPSV-NW-A	74,424	\$16,482	\$16,482			
NW-A	224,869	\$30,075	\$30,075			
PLS	4,121	\$1,007	\$1,007			
TS-A	13,448	\$1,123	\$1,123			
SL-A	2,473,492	\$181,496	\$181,496			
<b>Total Algiers</b>	<b>442,013,336</b>	<b>\$26,302,369</b>	<b>\$26,302,357</b>	<b>\$12</b>	<b>\$0</b>	<b>\$0</b>

AGM (\$/kWh) \$0.0595

**Notes:**

- (a) Revenue from the following Algiers Rate/Rider Schedules were not included: FAC, R-4A, FR-1, ENOI-EFRP, ENOI-ESRES, AFC, RPCEA-A, R-3, EAC-A, MISO, NNCR, SSCO, FRAN and Tampering.
- (b) Algiers did not have revenue for riders FR-1 or ENOI EFRP in Year 2016.
- (c) Algiers kWh and revenue are recorded with legacy ENOI for 2016.



## WORKSHEET G

### SAVINGS SUMMARY

Utility and Program	kWh Savings
Algiers - Home Performance with Energy Star	264,910
Algiers - Assisted Home Performance with Energy Star	87,749
Algiers - GLNO	17,187
Algiers - L&A: Appliances	4,500
Algiers - L&A: Lighting	21,489
Algiers - School Kits and Education	79,844
Algiers - Cool Saver: Replacements	5,815
Algiers - Cool Saver: Tune-ups	273,356
Algiers - Small Commercial	196,447
Algiers - Commercial Tune-Ups	5,429
Algiers - Commercial Duct Seal	17,409
Algiers - Large Commercial	292,428
<b>Subtotal:</b>	<b>1,266,563</b>
ENO - Home Performance with Energy Star	3,962,443
ENO - Assisted Home Performance with Energy Star	1,578,020
ENO - GLNO	119,802
ENO - L&A: Appliances	67,235
ENO - L&A: Lighting	665,178
ENO - School Kits and Education	487,273
ENO - Cool Saver: Replacements	108,389
ENO - Cool Saver: Tune-ups	2,258,847
ENO - Small Business	2,896,751
ENO - Commercial Tune-Ups	6,564
ENO - Commercial Duct Seal	29,683
ENO - Large Commercial and Industrial Solutions	11,989,882
<b>Subtotal:</b>	<b>24,170,067</b>
<b>Totals:</b>	<b>25,436,630</b>